

REVENUE	2020-21 Actual (draft reviewed)	2021-22 Budget
4010 Members (Gold)	32500	30000
4030 Associate Members (Gold)	33400	30000
4045 Industry in-kind contribution	67575	0
4056 BMAP Fees	0	0
4060 NRC-IRAP	0	0
4061 ACOA	0	0
4063 NS LAE (SCP)	102,633	425,614
4063 NS LAE (OJI)	0	237,967
4064 NS Business	0	0
4066 NS Fisheries & Aquaculture	0	0
4067 NS Apprenticeship Agency	156,500	145,000
4068 AISC	0	100,000
4450 AGM / Conference	0	2,000
4451 Workshops and courses	0	0
4500 NSBA Educational Materials	43	0
4501 NSBA / BITO Workbooks	0	0
4550 Advertising	0	0
4600 NSBA Products & Promotions	0	0
4800 Miscellaneous Income	0	0
4900 (4901-4902) Interest revenue (investments)	2,788	2,000
Total Revenue	395,439	972,581

EXPENSES	2020-21 Actual (draft reviewed)	2021-22 Budget
Staffing	212,947	372,059
5105 Accounting	6,762	5,000
5106 BMAP Disbursements	0	0
5107 Directory	2,158	3,000
5110 Advertising & Promotions	3,509	108,000
Bad Debt	2,300	0
5114 Export Growth Implementation	0	0
5115 Amortization Expense	2,353	0
5125 Interest and Bank Charges	2,662	2,500
5140 Consulting	25,990	74,730
5141 Postage & Shipping	1,231	2,500
5150 Dues, Fees, and Subscriptions	42,305	42,651
5160 Expenditures: In kind	67,575	
5165 Insurance	3,703	3,725
5180 NSBA Products & Promotion	500	7,000
5181 Educational Materials	0	49,400
5185 Legal	0	0
5200 Meetings & Workshops	3,380	119,770
5210 Office Supplies	2,109	17,512
5220 Parking	0	0
5225 Professional Development	150	5,000
5230 Printing	4,428	6,625
5240 Rent	15,775	15,500
5270 Telephone	3,650	8,300
5275 Travel	611	35,500
5500 Project Expenses		
5520 Trade Shows	0	4,250
5530 Training & Education	0	84,559
Reserve Fund	0	5,000
TOTAL EXPENSES	404,098	972,581

Net Income (Loss)	(8,659)	0
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